

ACS Vienna International Activities Report 2019

Due to multiple clients' (and potential clients') demand, ACS Vienna will present an annual International Activities Report from now on.

Since a few years, more and more non-Austrian potential clients are looking towards our markets for several reasons:

- Austria is shifting more towards a "seller's country", and there are many potential buyers looking for strategic advice.
- Borders do not mean anything anymore in strategic consulting, with many non-Austrian companies looking for top-class advisors also in other than their home territories.
- In addition, this report is also dedicated to the new generation of Investment Managers who are surprised to receive international projects from an Austrian hub.

The classical way to show international presence is putting a global map on the website with flags or dots denouncing partners.

We choose another way,

- because we are not part of a formal network,
- but we have built and are working with an extensive network of bilateral cooperation partnerships – based on selected partners with proven track record and serious commitment to cooperate.

Number of bilateral agreements with partners resp. partner companies per 31.12.2019: **45**
(covering most relevant countries and regions globally)

We show the main geographical coverage performed by ACS Vienna via two charts:

1. List of Top 10 Countries of Activities in 2019

Ranked by

- a) number and
- b) size of projects

ACS Vienna has been actively involved in

Total number of countries in 2019: **36**
Most distant country in 2019: Papua New Guinea
The Top 10 countries covered **59 %** of our activities (by project numbers)

2. List of 10 countries involved in the last closed deals

(buy-side/sell-side and fund raising transactions)
in chronological order

	Projects 2019 Ranking
	Austria
	United Kingdom
	Germany
	Switzerland
	Australia
	Croatia
	United States
	Hungary
	Russia
	Uzbekistan

	Deals 31.12.2019
	Austria
	Switzerland
	Russia
	Israel
	Australia
	Germany
	United Kingdom
	Italy
	Croatia
	Indonesia

A service to our clients – provided by ACS Vienna.

We will help you and your company to grow and excel!

Whether it's financing a new development, optimizing internal operations, or expanding through acquisitions, ACS' customer-focused and personalised expertise can help you take the next step.

Vienna, January 2020